

BASIC					ABOUT THE SITE	
Product/Contact	Current Users	Market Served	Fleet	Other Services	Online Usage	Underlying Technology
<b>Boston Coach</b> www.bostoncoach.com Todd J. Stephens 617-394-3801	Declines to provide profile of corporate business. 85% of business is corporate. Declines to say what portion is negotiated.	Over 450 cities in North America, the UK, E. & W. Europe, Scandinavia, Hong Kong, Australia, New Zealand, India, Japan, Singapore and S. Korea. Provides city-to-city service.	Sedans, limousines, vans, SUVs, motor coaches, specialty vehicles. Owns and operates vehicles in 13 company-owned US locations. Our 300 partners worldwide are carefully screened.	Tools to aid management of ground transportation programs include one that allows executive assistants to handle reservations for multiple executives.	More than 30% of reservations come through automated channels, including Internet and travel agency/GDS. Detailed information by specific channel not available. Part of many corporate travel sites. Also can integrate with third party booking systems.	Proprietary system, developed by outside firm. Back-end portion developed by third party, then customized. Web site links directly to reservation system, can channel through GDS if preferred. Works with Sabre, Apollo and Worldspan; Amadeus script in development. Reservation number is part of itinerary generated on GDS PNR, but not seen on PNR.
<b>Empire International</b> www.empire-int.com Bob Lockett 800-451-5466 Ext. 2519	400 Fortune 500 750 Fortune 1,000 2,500 small companies 80% of business is corporate. 75% of corporate business is contracted, with negotiated rates.	Provides service on a worldwide basis; every major city in North and South America, Europe, Asia and Australia. City-to-city service provided in most markets.	Owns vehicles in corporate locations; network partners own their own vehicles. Includes Lincoln Towncar sedans and stretch limousines; vans, SUVs, mini-buses and ballistic protection vehicles.	Chauffeured transportation is our only service. Uses airline tracking service to accommodate changes in arrival and departure times.	30% of reservations made through site; 10% through agency; 9% on another site; >1% by e-mail; 50% by phone. Our seamless interface is a script accessed by the reservation while in the air record. The agent does not have to change screens.	Reservation software developed by Paragon, a wholly-owned subsidiary of Empire. Our proprietary chauffeured transportation software is on-site at our Global Reservation Center. We have seamless connectivity with Sabre, Apollo and GT3, plus Worldspan through GT3. Pre-populates certain fields from the PNR and imbeds the information into our reservation.
<b>Leros Point To Point</b> www.LerosLimo.com Jeff Nyikos 914-747-2300 Ext. 1214	15% Fortune 500 20% Fortune 1,000 1,000 small companies 90% of business is corporate. 90% of corporate rates are negotiated; 10% of those are signed contracts.	Headquarters are in New York, but provides transportation throughout the U.S., Canada and Europe. Offers city-to-city service through nationwide affiliates.	Owns the vehicles in certain markets; in others, uses affiliates'. Fleet includes sedans, limousines, vans and buses.	Also offers same-day delivery service in New York.	5% of reservations made through site; 10% through agency; 15% on another site; 1% by e-mail; 65% by phone. Can be represented on a corporate travel site through e-Travel.	Booking site links into reservation system. Website is powered by GT3. Uses Sabre, Apollo and Worldspan GDSs. Internal reservation numbers are coordinated with GDS and PNR numbers.
<b>Music Express</b> www.musiclimo.com Maureen Hawkins 800-255-4444	Privately-held company, declines to divulge profile of corporate customers but says it is evenly divided among Fortune 500 & 1,000 companies and small companies. 80% of its business is corporate. 80% have negotiated rates.	Offices in Los Angeles, San Francisco, New York and Washington, DC plus an affiliate network of 520 cities worldwide. Also provides city-to-city services.	Includes sedans, luxury sedans, limousines, SUVs, executive vans, mini-coaches and coaches. Owns all its vehicles in LA, SF, NY and DC; chauffeurs are employees of the company.	Also provides airport concierge and onsite coordinator services for special events. Uses Worldspan to track airline arrivals in "real time."	5% of reservations made through site; 55% through agency; 0% on another site; 1% by e-mail; 40% by phone. Private label capabilities for corporate clients allows inclusion on their intranet sites.	Online system developed by Limo Magic. Uses GT3, Apollo and Sabre. Reservation numbers are internal and queued back in PNR with confirmation number.
<b>Wynne Sedan &amp; Limousine Group</b> www.golimo.com Phillip Capers 888-913-5400	150 Fortune 500 300 Fortune 1,000 600 small companies 80% of business is corporate. 50% of corporate business is contracted with negotiated rates.	Provides ground transportation services to the major city/metropolitan areas in all 50 states, North & South America, Europe, Asia and the Middle East. Its city-to-city service can be either time-based or a flat rate.	Global fleet is comprised of both company-owned and affiliate-owned vehicles. Includes sedans, limousines, vans, mini-buses and motor coaches.	Also provides global ground transportation logistics for destination management companies. Uses airline tracking service to accommodate changes in arrival and departure times.	30% of reservations made through site; 25% through agency; 15% on another site; 15% by e-mail; 15% by phone. Site can be represented on a corporate travel site.	Online reservation system is a combination of custom-built and off-the-shelf systems. Uses Sabre, Worldspan and Galileo. Internal reservation numbers coordinate